

TecSell Testers Newsletter...



The preferred choice for
Technicians, Testers and Automotive industry professionals



Welcome

Hi! - Welcome to our first quarterly Newsletter. The purpose of our newsletter is to provide an unbiased voice within the world of Automotive Recruitment. We aim to include information relevant to Nominated Testers, Technicians and all manner of Automotive Professionals. Our newsletter will be distributed to candidates and clients alike.

We will cover various headline stories in the industry and on occasions voice our independent view. We ask that our readers 'get involved' and let us know their views too. Some of which we may publish—some of which we may not!...

We will also use this publication to connect you with Keith Williams—our resident MOT guru, who will try and keep you

informed of all the latest developments within our complex industry. He will aim to update you on new policies and the latest VOSA news!

In an industry like ours a number of people are always quick to criticize however very few praise—so we will be making a point of recognising outstanding individuals who have gone that extra mile—so if you would like to nominate a colleague 'or even yourself' then lets us know.

Your Voice!..

This is your space to air your views and get your voice heard..

You may want to discuss current legislation, working practices or to tell us your apprentice makes the worst tea in town.

Alternatively you may want to tell us about something special, interesting or funny that has happened in your personal life.. Perhaps you want to send us a team photo? It 's your call!...

We look forward to hearing from you...

**The TecSell Team.
0333-1234566
info@tecsell.co.uk**

Special points of interest:

- Refer a friend and earn ££££'s
- Keith's Corner—hear from our resident specialist
- Our Top Tester and Power Boat World Champion!

This Issue:

4-2-2 The Debate	1
Keith's Corner (Our Resident MOT Guru)	2
Tester of the month	3
Unreliability—What's the impact?	3
About Us	4
Stay In Touch	4
Refer and earn ££££'s	4

4-2-2 The Debate

We are not talking football formations!!

Should the government drop its proposals to reduce the frequency of MOT tests?

Currently vehicles are tested when they reach their 3rd anniversary of registration, and then tested annually (3-1-1). The DFT has proposed a

change to first test at 4 years and then re-test every other year (4-2-2) and claim "it would reduce the burden on the motorist". It is our views that this test is vital to ensuring the safety of road users and not simply in place to create a 'burden'. The test ensures vehicles are road-worthy and environmentally compliant.

We have taken this wording from a petition that can be found online at www.epetitions.direct.gov.uk/petitions/4411.

Please contact us with your views and opinions.

info@tecsell.co.uk

Keith's Corner

Hi There

My name is Keith Morrison-Williams, I have been involved in motors since I was 6 years old (yes I still have the photo). My Father raced in the club circuit and onto formula ford, I started in go-karts when I was 8 and I am now 39. I have worked in all sorts of places from back street garages to dealerships at all levels.

In this industry we all know that things change - even on a daily basis. I know enough about this trade to be comfortable in saying that I have a fairly good knowledge of most things but I have become a specialist in MOT's. I have tested class 1, 2, 4, 5 and 7 (from scooters to 38ton campervans and even a fire engine conversion to private fun ride vehicles, which I had to carry out a seat belt installation - not so easy).

I am pleased to announce my association with TecSell. Having met all the team I know that they are passionate about getting testers and garages together in terms of finding employment whether it be temp, full or part time.

In order to keep garages and testers up to date I will be writ-

ing about the latest developments and changes to the MOT system and offer my independent opinion, which may be right or wrong, but an opinion none the less.

I have been asked by some clients what equipment do you need for January - easy - LPG leak detection fluid and a tow electrical tester. But what about other changes - well I have been on forums and there has been a lot of confusion about HID lights, if you read the manual (new draft that is) they have all sorts of conflicting information but there is a clear understanding to gain from this, if it was not designed to have washers for HID lights then pass and advise. Also did you know about the power steering pipes that already fail if they foul any part of the vehicle? Check out the current guide on the VTS.

There has been a lot of confusion STILL on the cat test and when do you and when don't you, be sure what you're testing - is it a passenger car or not? Does it have more than 5 passenger seats? - make sure you read up on emissions testing just to refresh yourself.

TecSell Recruitment is driven to match testers with garages and vice-versa, MOTTesters.co.uk is a beehive of information available to browse such as the latest special notices and magazines. You can also get onto the MOT guide from our website, also a new SMS/letter MOT reminder service - might be useful?

TecSell Recruitment and MOT-Testers.co.uk are working together to provide a informational website and service to the MOT Trade we hope you have gained something from this. I would also like to thank all those testers and garages who used the site back when it was just me bashing a keyboard in my cellar (editors note - just your keyboard I hope!) prior to what we are achieving now.

We will remain at the heart of the MOT Trade and Nominated Testers to achieve a one stop website portal for all to visit.

Send us your feedback on this or anything else by email to info@tecsell.co.uk or Call us on 0333-1234566

Cheers all

Keith Morrison-Williams



Keith carrying out his first MOT...
Not sure this one will fly through!??

"I have been asked by some clients what equipment do you need for January - easy!!"

MO Tea Time....

Word Search

Find the following

- Exhaust
- Manifold
- Fuel
- Cap
- Pad
- MOT
- Halogen
- Diagnostic
- Nut
- Fail
- Pass
- Rust
- Disc
- Torch
- Tread
- Hole
- Shock
- Beam
- Tea
- Cable

A	F	F	V	V	R	G	A	E	K	L	O	Y	T	E	P	A	D	T	H	L	A	D	S	N	E	R
R	A	E	H	C	U	O	R	T	U	E	G	E	D	D	M	A	R	C	R	A	E	T	H	W	G	A
T	C	H	G	H	S	R	M	U	P	D	H	J	N	E	G	D	G	T	O	B	S	D	E	B	H	D
E	S	G	C	I	T	S	O	N	G	A	I	D	X	T	J	G	N	A	E	C	G	X	H	A	K	U
E	I	K	A	H	A	E	N	E	C	D	H	H	F	E	N	E	G	O	L	A	H	A	E	C	E	H
S	D	G	B	E	H	G	E	U	W	A	T	T	R	H	M	C	M	S	M	A	N	L	O	K	H	F
H	U	E	L	L	T	H	H	T	H	T	P	G	S	N	S	N	E	C	U	T	L	H	B	E	O	R
Y	O	I	E	O	C	Y	C	P	G	O	A	E	H	I	V	C	W	S	A	R	S	E	D	E	L	O
I	S	A	U	F	E	E	R	I	U	A	E	L	D	A	E	R	T	S	Y	E	G	S	A	W	E	P
P	D	H	P	E	W	C	O	K	S	F	A	I	L	E	S	S	W	C	K	Y	L	W	A	E	T	E
I	Q	J	E	N	I	C	T	L	W	E	T	L	E	S	K	L	M	T	G	U	A	R	R	P	G	W
L	E	U	F	A	H	S	S	L	C	P	Y	O	E	A	R	A	G	O	H	H	E	E	T	E	U	R
W	R	E	W	M	A	N	I	F	O	L	D	G	F	E	E	R	T	M	A	E	B	E	F	H	H	S
A	U	H	S	O	S	I	S	W	E	N	W	E	S	T	F	R	E	I	S	D	G	H	J	L	S	D
H	E	G	Q	K	B	J	G	S	I	W	O	U	H	T	A	D	A	D	H	U	K	A	G	E	V	S

Top Tester! - Have Caravan—will travel.....

I have been in motor trade 30 years. Solely Mot testing for the past 14 years. And as a freelance MOT tester for the past 4.

4 years ago we sold up in UK and moved to France with the idea of living the good life with my wife Kim. Then came the banking crash and the pound went from being worth 1.5 Euros to 1 pound being worth 1euro!! .

So I needed to find away to top up our income.

I started advertising for freelance MOT testing work.

Work slowly built up and I now spend about 8 months Freelance MOT testing in UK and

the rest at home in France.

Why he's our top tester!!

I work all over the UK and travel quite a bit. Main dealers. Fast fit centres as well as quite a few independent testing sites.

The secret is to be able to fit in with the normal working day of what ever site you are at. Every site is different but MOT testing is much the same. I aim to be up to the normal speed of the tester I am covering for with in the first 3 or 4 tests. I have also been involved in commissioning new sites working with garages and VOSA and new testers to get things work-

ing in an efficient way while getting everything right for VOSA. This can be quite rewarding.

When autumn holidays are finished it goes a little quiet then I look forward to going home to France. Where my first job will be to get the tractor out and tackle the grass. This is secretly my favourite way to pass a couple of days.

When not MOT Testing or playing on my tractor I manage a F4 powerboat racing team. This year we are World champions for the 2nd time. One day I hope to get back to racing myself.



Top Left: Carl Our Tester of the Month
Top Right: Field of dreams—his tractor
Bottom: F4 Powerboat that Carl manages

Unreliability—What's the impact?

Consider yourself reliable? Ever thought about the impact that unreliable characters have on our industry and the money that is lost covering for them?

We have all had mornings when we wake up not wanting to work and require that extra hour in bed - but have you ever considered either the financial or personal impact of your absence? No—please read on for views from some of our clients...

The Independent garage..

As an independent mot station and workshop, we rely heavily on our staff. If a member of staff fails to show up to work for whatever reason, this seriously impacts our ability to complete all of the scheduled business for the day, which may lead to us letting down customers and ultimately losing these valuable customers, which can result in a severe financial impact on a small business, which relies on recommendations and word of mouth referrals.

The Corporate.... A Major National Chain

Reliable employees provide the foundation for our business structure, when we are let down the impacts are not simply felt on an individual branch level but all across the network.

Once an employee falls into the bracket of 'unreliable', it is difficult to change and influence this perception and can lead to that employee no longer being considered a viable option.

Being considered as reliable means that you are conscientious and keep your promises; a reliable person does not make excuses. This quality shows an appreciation for our business and an understanding of how important it is to efficiently support us. Once you have proven yourselves, this could potentially lead to the development of a good working relationship and the basis for future opportunities.

The agency

As an agency - our business

relies on our candidates fulfilling their assignments. Without their attendance we make no money.

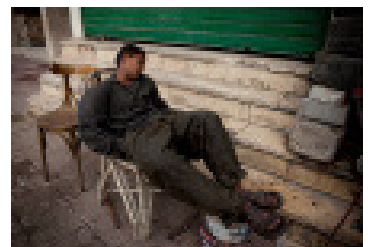
Absence and reliability, however, does not simply just have the obvious financial impact.

Do we think that the unreliable character ever considers how hard to is for recruitment companies like us to secure clients in the first instance, and how easy it is for us to lose them due to short notice let downs? Or even how hard it is to secure someone available to fill the assignment? Or even the candidate that missed out as a result of them taking the assignment?

Well I am sure we do not need to answer those questions..

I cannot re-iterate how competitive this industry is and for every candidate that lets us down—there is another agency or another three candidates waiting to take their role. So the next time they hit the snooze button—they may want to consider this and the people that they are affecting.

"We have all had mornings when we wake up not wanting to work and require that extra hour in bed"





*The preferred choice for
Technicians, Testers and Automotive
industry professionals*

The Maxet Suite
Ardent House
Gates Way
Stevenage
Herts
SG1 3HG

Phone: 0333-1234566
Fax: 0203 137 2470
E-mail: info@tecsell.co.uk

"Success through understanding"

Please note: TecSell may record calls for training, monitoring and security reasons



- TecSell Recruitment



- @TecSell_Recruit

Check out our website
www.tecsell.co.uk

TecSell Recruitment are an Award Winning Recruitment Consultancy. Located in Stevenage, Herts - we operate our services nationally and our success has been built with one focus in mind..

"To Offer both Candidates and Clients quality service by truly understanding their needs".

TecSell have secured many industry awards over the last 5 years of trading, such as, Herts Recruitment Company of the Year 2008/09 and Hertfordshire New Business of the Year in 2007. We believe that whatever your recruitment need - TecSell Recruitment will be able to help.

Stay In Touch...

The aim of our newsletter is to generate a community within our industry. Where we can discuss various issues, legislations and the ups and downs of our working lives.

For this to work we really want you to stay in touch. We can be contacted using various media and formats shown opposite.

If there are any methods that we are not covering, again, please let us know.

You can also find us on MOT forums.

We look forward to hearing from you all... The TecSell team.

Refer—and earn ££££'s

Do you know anyone that would benefit from our services?

If the answer is yes then you could earn yourself £££'s.

Simples....

If you know of either a business or individual that would benefit from our service then contact us with the details.

We will hold your referral on file and should we be successful in helping them you will be rewarded for your actions.

0333-1234566

info@tecsell.co.uk

www.tecsell.co.uk

NB: Terms apply—please call for details

Competition...

Name our Tester dude and win yourself an IPOD shuffle..

Email your entries with your contact details and suggested name and a brief note as to why we should use this name...and keep it clean!!!

The winner will be announced in the next newsletter

Email entries to: info@tecsell.co.uk

